

ANNUITY & LIFE
MEGA
— M E E T I N G

Agenda

Thursday October 27, 2011

The Bellagio, Las Vegas, NV

The Annuity & Life MEGA Meeting begins with registration and a hosted lunch.
Lunch begins promptly at 11:30 am.

The MEGA Meeting will begin at EXACTLY 12:30 pm.

10:30 am - 11:30 am	Registration. Come early! Meet our team and get ready for our hosted lunch.
11:30 am - 12:30 pm	Lunch hosted by American Equity!
12:30 pm - 1:30 pm	ROTH IRA Retirement Account Optimization Strategy W. Andrew Unkefer
1:30 pm - 2:10 pm	The Annuity Alternative! Money Back Guarantees, Tax Free Benefits & more! Bill St. Clair
2:10 pm - 2:20 pm	Break - 10 minutes
2:20 pm - 3:00 pm	American Equity, the industry's most sellable annuities and income riders.
3:00 pm - 3:30 pm	LEADS LEADS LEADS Accelemark - Jeremy Goble
3:30 pm - 3:40 pm	Break - 10 minutes
3:40 pm - 4:30 pm	Keynote Address; MEGA Mind, Tapping Into Your Six Figure Potential Greg Winston
4:30 pm - 5:30 pm	The Panel of Experts! Get all of your questions answered by the experts!
5:30 pm - 6:00 pm	Break
6:00 pm	Cocktail Party sponsored by National Western Life!

Thank you for attending the Annuity MEGA Meeting!

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Friday October 28, 2011

7:30 am - 8:00 am	Networking Opportunity Continental Breakfast Sponsored by ING
8:00 am - 8:30 am	Benchmark Strategy ING - Brad Newcomb
8:30 am - 9:10 am	IUL Unleashed! Doug Warren
9:10 am - 9:40 am	The most liquid annuity in the universe! NWL - Paul Garofoli
9:40 am - 9:50 am	Break - 10 minutes
9:50 am - 10:20 am	The Income Advantage Concept BLOW AWAY INCOME RIDERS Chad Hilkemeier
10:20 am - 10:30 am	Break - 10 minutes
10:30 am - 11:30 am	Keynote Speaker The \$200 Million Man and Annuity Sales Master tells all! Dwight Lankford
11:30 am - 12:00 pm	Super Agent Tools The ultimate online agent support platform Andrew Unkefer
12:00 pm	Wrap up! Give Aways! Contracting Opportunities!

Afternoon Departures

Thank you for attending the Annuity MEGA Meeting!